

## Construction & Development

### PRACTICE CONTACTS

Herbert B. Weiss  
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### RELATED PRACTICES

Bond & Public Finance  
Economic Development  
Environmental  
Government Affairs  
Green Team  
Land Use & Zoning  
Real Estate Financing  
Real Estate Sales,  
Acquisitions & Leasing  
Real Estate Taxation  
Site Selection  
Title Insurance

Our construction and development lawyers develop solutions to fit our clients' ever-changing needs, including:

- Serve as advisors for residential, commercial and industrial developments
- Negotiate and implement contracts and legal protections
- Work closely with our development teams within our firm including Project Financing, Business Planning, Land Use and Environmental to ensure that the developer's needs are served
- Negotiate land acquisition and sale agreements, construction contracts, project development agreements and subdivisions with local governments
- Represent developers as borrowers in connection with project financing
- Work on the conversion of green fields to commercial retail developments, and on redevelopment projects within urban areas for housing or new industrial development
- Assist clients nationwide who are involved in retail and industrial projects as developers and as end users
- Assist developers with the promotion, development and sale of condominium projects
- Advise clients on mixed-use residential and affordable housing projects throughout the region
- Provide nationwide site selection analysis for developers and end users
- Provide advice and structuring of tenant-in-common, or TIC syndications and related financing of multifamily and commercial projects

### EXPERIENCE

- Represented *Fortune* 50 client in a series of big box store renovations each with a value of \$1M to \$5M
- Represented a Fortune 500 company in four land acquisition and construction projects throughout the United States each with a project value of approximately \$10M
- Represented a non-profit developer in a joint venture with local housing authority on a HOPE VI urban housing redevelopment project with a total value of approximately \$100M